



WHOLESALE ACCOUNT APPLICATION

These terms and conditions are at 'Publisher Direct' and reflect small traders discounts (45% & 30 days) Brumby Books and Music is our 'Distributor' so if you have an account with them you can order the Pick-A-Woo Woo Series by contacting 03 97615535 or Fax 1800 500 604

A. BUSINESS DETAILS

Trading Name:
Business Phone No:
Mobile: Fax No:.....
ABN :
Email Address:
Business Owner:
Business Contact:
Title / Position:

Postal Address:Postcode:.....

Delivery Address:Postcode:.....

Any Special Instructions:
How long has your business been operating?
Area of Specialty (new age/gift/etc)

Sole Trader YES/NO Partnership YES/NO Company YES/NO Trust YES/NO

B. CUSTOMER DETAILS

Home Address:Postcode:.....

Home Phone No:Mobile: Fax No:.....

C. TRADING TERMS

- 1. I / We acknowledge having read the trading terms as set out on the reverse of this Application, and I / we agree to be bound by them.
- 2. In consideration of Pick-a-Woo Woo Publishers granting this Application, I / we, whose names appear below, agree to be jointly and severally liable for the payment of all monies at any time due and remaining unpaid.

This guarantee is a continuing guarantee and my/our liability under it shall not be affected by Pick-a-Woo Woo Publishers giving time or any other indulgence.

D. SIGNATURES

Name of Applicant:
Signature:
Name of Applicant:
Signature:
Date:
Name of Witness:
Witness Signature:

FAX TO 08 9756 1818 **POST TO:** Pick-A-Woo Woo Publishers PO Box 178 Nannup 6275 WA

**Pickawoowo Pty Ltd
Trading as
Pick-a-Woo Woo Publishers**

TRADING TERMS AGREEMENT

Firm Sale: All sales are on a firm basis and no returns will be accepted without prior arrangement. Thank You

Prices: Prices advertised are recommended retail only, and are subject to change without notice (however we always advise by email of any price rises in advance where possible).

Back Orders: Any titles that cannot be supplied will automatically go to “back order”, unless the customer advises otherwise. We will post freight free if not available at time of order.

Misbound Books: A full credit will be issued in respect of misbound books if the whole book has been returned to Pick-a-Woo Woo Publishers after the Customer Service department has issued a Returns Authorisation.

Incorrect Supply and Damaged Deliveries: Our warehouse has a quality assurance checklist that is endeared to however if there is a concern please feel free to claim for incorrect supply by forwarding direct to our office and quote the Pickawoowo invoice number and date. Due to the volumes of books being sent out, we are unable to accept claims for short supply or damages beyond a fourteen (14) day period from the date of invoice, sorry.

Small Order Freight and Handling Surcharge: A small order freight and handling charge of **\$9.95** will apply to any order with a wholesale value of less than \$50.00.

New Accounts: The opening prepaid order value must be \$50.00 net minimum.

Freight: All orders are delivered free into your store by carriers nominated by Pick-a-Woo Woo Publishers, including Australia Post (see small order freight above). Any requests for delivery outside of our nominated method will be considered, although the cost of such service will be at the customer's expense. If goods cannot be signed for during normal business hours, the freight company's redelivery fee will be passed on to the customer.

Payment Terms:

- a) Payment terms are strictly within 30 days of invoice. These terms are firm. If any payments are overdue at any time, then the entire amount owing by the customer to Pick-a-Woo Woo Publishers shall immediately become due and payable, including those amounts that would not otherwise be due and payable until some future period, as well as any applicable late payment administration fee.
- b) Wholesale Account – Percentage discount is **45% of RRP**

Late Payment Administration Fee: As a publisher, cash flow is imperative to our continued operation. We trust that we will never need to enforce this last fee because the dealers who we do business with have the same integrity and honesty as we do. However, just pre-warning anyone not in this caliber of individuals then accounts not paid in accordance with Pick-a-Woo Woo Publishers terms of payment will be subject to a late payment administration fee of **\$5.00 per week** after 60 days, no exceptions.

Proforma Orders: Proforma orders, which require payment for the order to be made before the goods are released, will be held for a maximum of seven days and returned to stock if payment is not received during this period.

Title to Goods: Pick-a-Woo Woo Publishers shall retain title on all goods supplied on an “all monies” basis. This means that Pick-a-Woo Woo Publishers retains title to all goods supplied until all monies owing to Pick-a-Woo Woo Publishers by the customer have been paid in full. Pick-a-Woo Woo Publishers reserves the right at any time to repossess any goods not fully paid for in accordance with our trading terms.

Account Closures: Should an account not trade with us for 24 months, we will contact you regarding your account. Please note: If an account is closed a new account application form may need to be submitted before new orders will be processed.